

4-10

West 108th Street

New York, NY, 10025

2 ADJACENT MULTIFAMILY BUILDINGS STEPS FROM CENTRAL PARK

CBRE



4-10

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New York, NY, 10025

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Executive Summary

CBRE has been exclusively retained to arrange the sale of 4-6 and 8-10 West 108th Street (the “Property”), also known as 4-10 West 108th Street. These two adjacent multifamily walk-up buildings are located on the south side of 108th Street, between Central Park West and Manhattan Avenue, in Manhattan Valley, a desirable residential neighborhood on the Upper West Side.

The combined properties offer 100 feet of frontage and consist of 50 well-maintained apartments across a total of 42,000 gross square feet. The buildings include 20 free-market, 26 rent-stabilized, and 4 rent-controlled units, with average monthly rents of \$5,721 for free-market units, \$1,487 for rent-stabilized units, and \$1,831 for rent-controlled units. The free-market portion (40% of all units) makes up 71% of the gross revenue.

Most of the free-market units have been expertly renovated, featuring high-end finishes and in-unit washer/dryers. These modern renovations require little to no further upgrades while allowing for continued rent growth, as all free-market leases expire during the peak rental season in July and August. Additionally, unit 35, the 4-bedroom rent-controlled apartment, is currently undergoing renovations which will allow a new First Market Rent of about \$6,300.

The Property’s charming terracotta façade perfectly complements its unbeatable location, situated directly across from Central Park—an invaluable amenity in New York City. The neighborhood is also home to several schools, including the prestigious Columbia University, which is located just a short walk away. Residents also benefit from being just two short blocks away from the Cathedral Parkway–110th Street MTA subway station, which offers direct access to the **A** **B** and **C** trains, providing easy transportation to Midtown and the outer boroughs.

The sale of the Property represents a unique opportunity for investors to acquire two meticulously maintained multifamily buildings in one of Manhattan’s most desirable rental markets.

Tax Lot



Financial Summary

Financial Summary	In Place	Pro Forma
Gross Annual Revenue	\$1,946,679	\$2,089,098
Vacancy Loss & Expenses	\$665,129	\$673,545
Net Operating Income	\$1,293,551	\$1,427,552

Highlights

- 40% FM | 71% of Gross Revenue
- Prime UWS Neighborhood; Manhattan Valley
- Across from Central Park West
- Located steps from the **A** **B** **C** trains
- 20 Minutes to Midtown
- Proximity to Columbia University Campus

Residential Revenue Summary

Unit Mix

Unit Type	Total	%	In-Place Revenue	\$ / SF	\$ / Unit	Pro Forma Revenue	\$ / SF	\$ / Unit
3-bedroom	4	8%	\$195,098	\$68	\$4,065	\$201,381	\$71	\$4,195
4-bedroom	28	56%	\$1,159,676	\$54	\$3,451	\$1,283,161	\$60	\$3,819
5-bedroom	18	36%	\$591,906	\$39	\$2,740	\$604,556	\$40	\$2,799
Total	50	100%	\$1,946,679	\$49	\$3,244	\$2,089,098	\$53	\$3,482

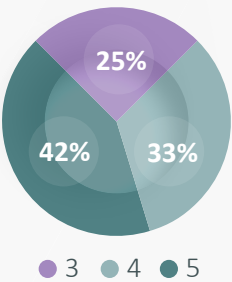
Status Mix

Unit Type	Total	%	In-Place Revenue	\$ / SF	\$ / Unit	Pro Forma Revenue	\$ / SF	\$ / Unit
FM	20	40%	\$1,382,112	\$88	\$5,759	\$1,511,520	\$96	\$6,298
RS	26	52%	\$464,057	\$22	\$1,487	\$476,818	\$23	\$1,528
RC	4	8%	\$100,510	\$31	\$2,094	\$100,759	\$31	\$2,099
Total	50	100%	\$1,946,679	\$49	\$3,244	\$2,089,098	\$53	\$3,482

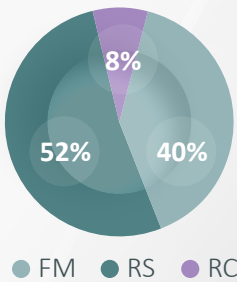
Occupancy

Unit Type	Total	%	In-Place Revenue	\$ / SF	\$ / Unit	Pro Forma Revenue	\$ / SF	\$ / Unit
Occupied	46	92%	\$1,712,538	\$47	\$3,102	\$1,854,956	\$51	\$3,360
Vacant	4	8%	\$234,141	\$79	\$4,878	\$234,141	\$79	\$4,878
Total	50	100%	\$1,946,679	\$49	\$3,244	\$2,089,098	\$53	\$3,482

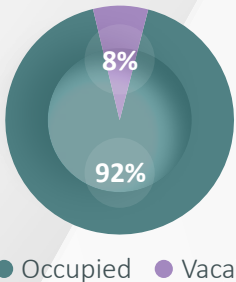
Unit Mix



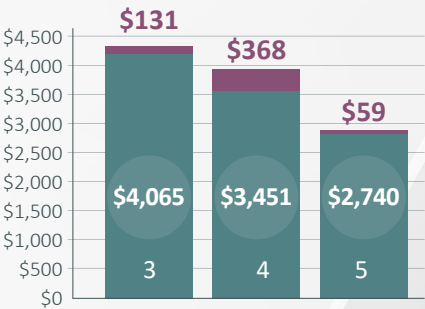
Status Mix



Occupancy



Rental Upside





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Property Information

Property Information

Address	4-6 West 108th Street, New York, NY 10025	8-10 West 108th Street, New York, NY 10025	4-10 West 108th Street, New York, NY 10025
Submarket	Manhattan Valley	Manhattan Valley	Manhattan Valley
Block & Lot	1843 – 37	1843 – 40	1843 – 37, 40
Property Type	Walkup	Walkup	Walkup
Building Dimensions	50' × 88' irregular	50' × 88' irregular	100' × 88' irregular
Stories	6	6	6
Year Built	1929	1929	1929
Residential Units	25	25	50
Gross Residential SF (approx.)	20,970	20,970	41,940
Net Residential SF (approx.)	17,825	17,825	35,649
Avg. Net Unit SF (approx.)	713	713	713

Tax Information (2025/2026)

Total Assessment	\$1,426,300	\$1,138,950	\$2,565,250
Annual Property Tax	\$178,288	\$142,369	\$320,656
Tax Class	2	2	2
Tax Rate	12.5000%	12.5000%	12.5000%

Zoning & Lot Information

Lot Dimensions	50' × 101'	50' × 101'	100' × 101'
Lot SF	5,046	5,046	10,092
Zoning	R7-2	R7-2	R7-2
Residential FAR (As-of-Right)	3.44	3.44	3.44
Residential FAR (UAP)	5.01	5.01	5.01



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Financials

Residential Revenue

Unit	Beds	Baths	Status	Exp.	In-Place Monthly Rent	Pro Forma Monthly Rent
A	4	1	RS	Jun-25	\$4,786	\$4,917
G1	4	1.5	FM	Jul-25	\$5,350	\$6,300
G2	4	1.5	FM	Jun-25	\$5,250	\$6,300
1	3	1	RS	Jul-25	\$858	\$882
3	3	1	FM	Jul-25	\$4,800	\$5,300
4	4	1	RS	Jan-26	\$754	\$775
5	5	2	RS	Nov-25	\$775	\$796
6	5	2	FM	Jul-25	\$6,500	\$6,800
7	4	1	FM	Sep-25	\$5,450	\$6,300
8	4	1	FM	Aug-25	\$5,350	\$6,300
9	4	1	FM	Jun-25	\$6,760	\$6,760
10	5	2	RC	Dec-99	\$701	\$708
11	4	1	RS	Vacant	\$2,612	\$2,684
12	4	1	RS	Aug-26	\$1,093	\$1,123
13	5	2	FM	Jul-25	\$6,700	\$6,800
14	5	2	FM	Jul-25	\$6,760	\$6,800
15	4	1	RS	Dec-25	\$2,253	\$2,315
16	4	1	RC	Dec-25	\$656	\$663
17	5	2	RS	Dec-25	\$1,037	\$1,066
18	5	2	RS	Jan-27	\$1,226	\$1,260
19	3	1	FM	Vacant	\$5,300	\$5,300
20	4	1	FM	Aug-25	\$5,450	\$6,300
21	5	2	RS	Oct-25	\$834	\$857
22	5	2	RS	Jul-26	\$947	\$973
23	4	1	RS	Apr-26	\$823	\$846
24	4	1	RS	Apr-26	\$861	\$884
25	4	1	FM	Jul-25	\$5,350	\$6,300
26	4	1	RS	Sep-25	\$2,637	\$2,709
27	3	1	FM	Vacant	\$5,300	\$5,300
28	4	1	FM	Aug-25	\$5,250	\$6,300
29	5	2	RC	Jan-99	\$719	\$726
30	5	2	RS	Feb-26	\$1,794	\$1,844
31	4	1	RS	Jun-25	\$2,766	\$2,842
32	4	1	FM	Jul-25	\$5,356	\$6,300
33	4	1	FM	May-25	\$6,050	\$6,300
34	5	2	FM	Apr-26	\$6,700	\$6,800
35*	4	1	RC	Vacant	\$6,300	\$6,300
36	4	1	RS	Dec-25	\$707	\$726
37	5	2	RS	Aug-26	\$1,776	\$1,824
38	5	2	RS	Jun-25	\$1,178	\$1,210
39	4	1	FM	Jul-25	\$5,350	\$6,300
40	4	1	RS	Jul-25	\$630	\$647
41	5	2	FM	Apr-26	\$6,700	\$6,800
42	5	2	RS	Dec-25	\$1,760	\$1,808
43	4	1	RS	Jun-25	\$994	\$1,021
44	4	1	FM	Jul-25	\$5,450	\$6,300
45	5	2	RS	Jun-25	\$1,596	\$1,640
46	5	2	RS	Jun-25	\$1,623	\$1,668
47	4	1	RS	Jan-26	\$809	\$831
48	4	1	RS	Jan-26	\$1,545	\$1,588
Monthly Total	214	69			\$162,223	\$174,091
Annual Total					\$1,946,679	\$2,089,098
Rent Per Net SF					\$55	\$59
Average Rent					\$3,244	\$3,482

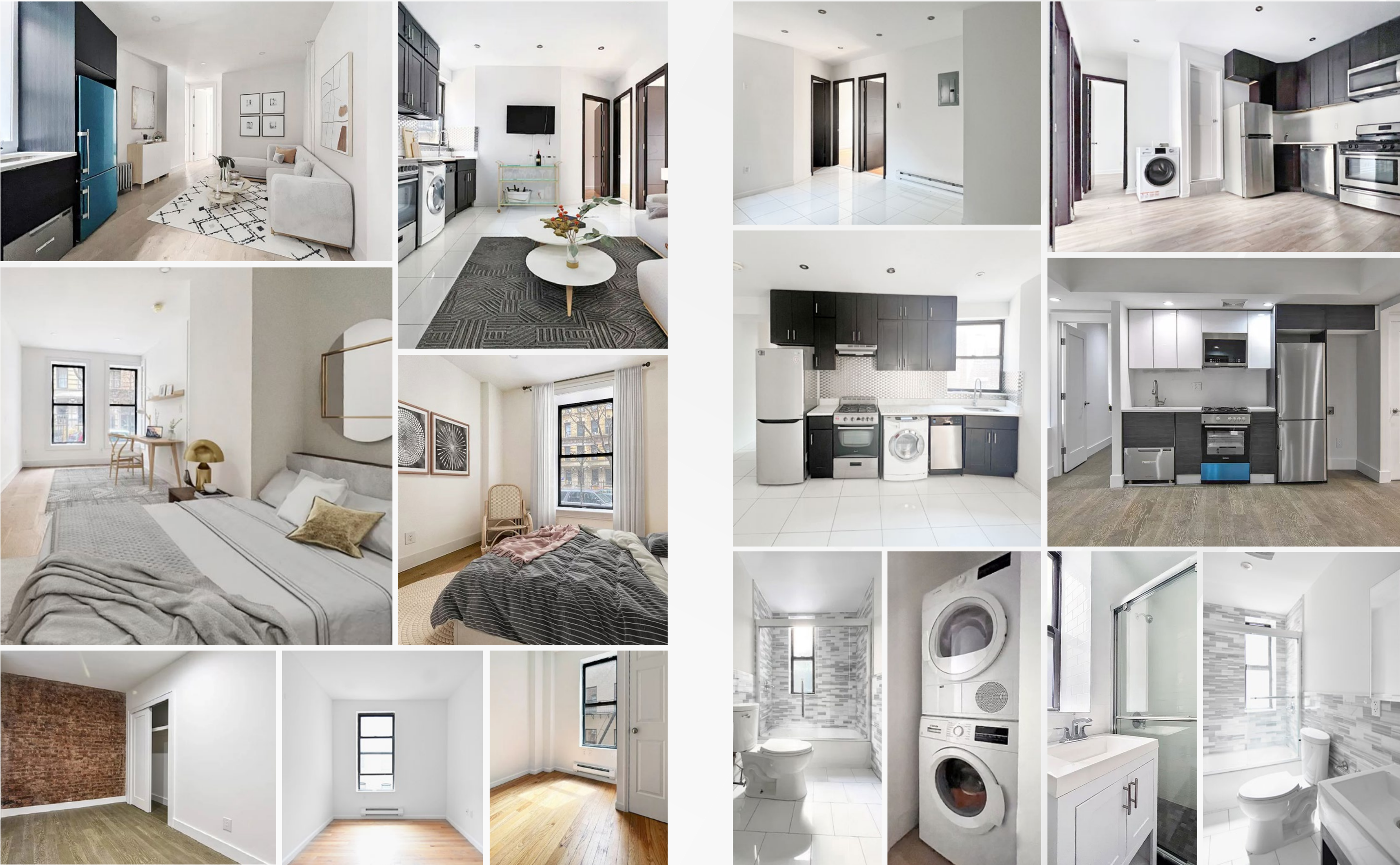
*Unit 35 is undergoing renovation that will allow for a first market rent reset

Income & Expense Analysis

Residential Revenue		NSF	\$ / Unit	\$ / NSF	In-Place	Pro Forma
Gross Annual Income		35,649	\$38,934	\$54.61	\$1,946,679	\$2,089,098
Less General Vacancy / Credit Loss (3.0%)			\$1,168	\$1.64	\$58,400	\$62,673
Effective Gross Annual Income					\$1,888,279	\$2,026,425
Projected Operating Expenses						
Type	Projection	% of EGI	\$ / Unit	\$ / SF	In-Place	Pro Forma
Property Taxes	Actual	17.0%	\$6,413	\$7.65	\$320,656	\$320,656
Water and Sewer	T-12	1.1%	\$425	\$0.51	\$21,252	\$21,252
Insurance	\$1,200 / Resi. Unit	3.2%	\$1,200	\$1.43	\$60,000	\$60,000
Fuel	T-12	2.8%	\$1,039	\$1.24	\$51,930	\$51,930
Electric (Common Areas)	T-12	0.5%	\$205	\$0.24	\$10,242	\$10,242
Repairs & Maintenance	\$750 / Resi. Unit	2.0%	\$750	\$0.89	\$37,500	\$37,500
General & Administrative	\$250 / Resi. Unit	0.7%	\$250	\$0.30	\$12,500	\$12,500
Super / Payroll	\$2,000 / Month	1.3%	\$480	\$0.57	\$24,000	\$24,000
Management Fee	3.0% of EGI	3.0%	\$1,133	\$1.35	\$56,648	\$60,793
Total Expences		31.5%	\$11,895	\$14.18	\$594,728	\$598,873
Net Operating Income					\$1,293,551	\$1,427,552



Property Photos



Neighborhood Overview

The **Upper West Side** (UWS) neighborhood of Manhattan Valley is a charming and historic area located between **West 59th Street** and **West 110th Street**, and between **Central Park** and the **Hudson River**. The neighborhood is known for its pre-war buildings, tree-lined streets, and picturesque brownstones. **Manhattan Valley** is a quieter and more residential area compared to the rest of the **Upper West Side**, with a strong sense of community and a mix of young professionals, families, and long-time residents.

Manhattan Valley is home to several parks and green spaces, including the **Hudson River Greenway**, which offers stunning views of the **Hudson River** and **New Jersey Palisades**. The neighborhood is also close to **Central Park**, which provides endless opportunities for outdoor recreation, relaxation, and entertainment. **The American Museum of Natural History**, one of the city’s most famous museums, is also located in **Manhattan Valley**, making it a popular destination for families and tourists.

The neighborhood has a diverse range of restaurants, cafes, and shops, with a mix of high-end boutiques, independent eateries, and ethnic markets. The UWS is known for its vibrant cultural scene, and **Manhattan Valley** is no exception, with a variety of cultural events, festivals, and performances taking place throughout the year. The neighborhood is also home to several schools, including the prestigious Columbia University, which is located just a short walk away. In fact, Manhattan Valley is one of the most popular neighborhoods for Columbia students and faculty, offering a convenient and charming place to live and study. The neighborhood’s proximity to **Columbia University** adds to its academic and intellectual atmosphere, making it an attractive option for students, faculty, and professionals alike.

Overall, **Manhattan Valley** is a desirable and laid-back neighborhood that offers a unique blend of history, culture, and natural beauty, making it an attractive option for those looking to live in a charming and convenient neighborhood in **Manhattan**. The neighborhood’s proximity to **Central Park**, its diverse range of amenities, and its relatively affordable prices make it a popular choice for young professionals, families, and long-time.



Central Park Attractions

HOTELS CLUBS

Numerous hotels and prestigious clubs that line Central Park, such as **The Plaza**, **The Pierre**, and **The Metropolitan Club**

CENTRAL PARK

is an outstanding **wellness amenity** available to nearby tenants and residents

42 MILLION

Average of 42 Million visitors per year



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